# Section 3: Importance-Satisfaction Analysis



### Importance-Satisfaction Analysis The Town of Chapel Hill, North Carolina

#### **Overview**

Today, community officials have limited resources which need to be targeted to activities that are of the most benefit to their citizens. Two of the most important criteria for decision making are (1) to target resources toward services of the <u>highest importance to citizens</u>; and (2) to target resources toward those services where <u>citizens</u> are the <u>least satisfied</u>.

The Importance-Satisfaction (IS) rating is a unique tool that allows public officials to better understand both of these highly important decision making criteria for each of the services they are providing. The Importance-Satisfaction rating is based on the concept that cities will maximize overall citizen satisfaction by emphasizing improvements in those service categories where the level of satisfaction is relatively low and the perceived importance of the service is relatively high.

### Methodology

The rating is calculated by summing the percentage of responses for items selected as the first, second, and third most important services for the Town to emphasize over the next two years. This sum is then multiplied by 1 minus the percentage of respondents that indicated they were positively satisfied with the Town's performance in the related area (the sum of the ratings of 4 and 5 on a 5-point scale excluding "don't know" responses). "Don't know" responses are excluded from the calculation to ensure that the satisfaction ratings among service categories are comparable. [IS=Importance x (1-Satisfaction)].

**Example of the Calculation.** Respondents were asked to identify the major categories of Town services they thought should receive the most emphasis over the next two years. Twelve percent (12%) ranked the "maintenance of Town streets" as one of the most important services to emphasize over the next two years.



With regard to satisfaction, "maintenance of Town streets" was ranked 10th overall with 63% rating as a "4" or a "5" on a 5-point scale excluding "don't know" responses. The I-S rating for the "overall maintenance of Town streets" was calculated by multiplying the sum of the most important percentages by 1 minus the sum of the satisfaction percentages. In this example, 12% was multiplied by 37% (1-0.63). This calculation yielded an I-S rating of 0.0444, which was ranked sixth out of 18 major service categories.

The maximum rating is 1.00 and would be achieved when 100% of the respondents select an item as one of their top three choices to emphasize over the next two years and 0% indicate that they are positively satisfied with the delivery of the service.

The lowest rating is 0.00 and could be achieved under either one of the following two situations:

- if 100% of the respondents were positively satisfied with the delivery of the service
- if none (0%) of the respondents selected the service as one of the three most important areas for the Town to emphasize over the next two years.

#### **Interpreting the Ratings**

Ratings that are greater than or equal to 0.20 identify areas that should receive significantly more emphasis over the next two years. Ratings from .10 to .20 identify service areas that should receive increased emphasis. Ratings less than .10 should continue to receive the current level of emphasis.

- Definitely Increase Emphasis (IS>=0.20)
- Increase Current Emphasis (0.10<=IS<0.20)</li>
- Maintain Current Emphasis (IS<0.10)</li>

The results for the Town of Chapel Hill are provided on the following page.

## Importance-Satisfaction Rating Town of Chapel Hill, North Carolina Major Categories of Town Services

| Category of Service                               | Most<br>Important % | Most<br>Important<br>Rank | Satisfaction<br>% | Satisfaction<br>Rank | Importance-<br>Satisfaction<br>Rating | I-S Rating<br>Rank |
|---|---------------------|---------------------------|-------------------|----------------------|---------------------------------------|--------------------|
| Very High Priority (IS >.20)                      |                     |                           |                   |                      |                                       |                    |
| Flow of traffic & congestion management           | 43%                 | 1                         | 33%               | 16                   | 0.2881                                | 1                  |
| How well Town is preparing for the future         | 38%                 | 2                         | 32%               | 17                   | 0.2584                                | 2                  |
| How well Town is managing change                  | 30%                 | 3                         | 28%               | 18                   | 0.2160                                | 3                  |
| High Priority (IS .1020)                          |                     |                           |                   |                      |                                       |                    |
| Overall value for your tax dollars & fees         | 26%                 | 4                         | 41%               | 15                   | 0.1534                                | 4                  |
| Medium Priority (IS <.10)                         |                     |                           |                   |                      |                                       |                    |
| Maintenance of neighborhood streets               | 11%                 | 9                         | 58%               | 11                   | 0.0462                                | 5                  |
| Maintenance of major streets                      | 12%                 | 8                         | 63%               | 10                   | 0.0444                                | 6                  |
| Quality of Chapel Hill Transit                    | 14%                 | 6                         | 76%               | 5                    | 0.0336                                | 7                  |
| Quality of Town parks & rec programs & facilities | 15%                 | 5                         | 80%               | 4                    | 0.0300                                | 8                  |
| Enforcement of Town codes/ordinances              | 6%                  | 10                        | 56%               | 12                   | 0.0264                                | 9                  |
| Effectiveness of communication with public        | 5%                  | 14                        | 51%               | 14                   | 0.0245                                | 10                 |
| Emergency preparedness                            | 6%                  | 12                        | 71%               | 7                    | 0.0174                                | 11                 |
| Quality of public safety services                 | 13%                 | 7                         | 88%               | 2                    | 0.0156                                | 12                 |
| Landscaping in parks, medians& other public areas | 5%                  | 15                        | 71%               | 8                    | 0.0145                                | 13                 |
| Maintenance of public housing buildings & grounds | 3%                  | 17                        | 55%               | 13                   | 0.0135                                | 14                 |
| Overall quality of services provided by the Town  | 6%                  | 11                        | 85%               | 3                    | 0.0090                                | 15                 |
| Quality of customer received from Town employees  | 3%                  | 16                        | 73%               | 6                    | 0.0081                                | 16                 |
| Maintenance of Town buildings & facilities        | 2%                  | 18                        | 70%               | 9                    | 0.0060                                | 17                 |
| Quality of Public Library services                | 5%                  | 13                        | 94%               | 1                    | 0.0030                                | 18                 |

Note: The I-S Rating is calculated by multiplying the "Most Important" % by (1-'Satisfaction' %)

Most Important %: The "Most Important" percentage represents the sum of the first, second, third and fourth

most important responses for each item. Respondents were asked to identify the items they thought should receive the most emphasis over the next two years.

Satisfaction %: The "Satisfaction" percentage represents the sum of the ratings "4" and "5" excluding 'don't knows.'

Respondents ranked their level of satisfaction with the each of the items on a scale

of 1 to 5 with "5" being very satisfied and "1" being very dissatisfied.

## Importance-Satisfaction Rating Town of Chapel Hill, North Carolina Public Safety

|   | Most        | Most<br>Important | Satisfaction | Satisfaction | Importance-<br>Satisfaction | I-S Rating |
|---|-------------|-------------------|--------------|--------------|-----------------------------|------------|
| Category of Service                               | Important % | Rank              | %            | Rank         | Rating                      | Rank       |
| High Priority (IS .1020)                          |             |                   |              |              |                             |            |
| The Town's effort to prevent crime                | 37%         | 1                 | 69%          | 10           | 0.1147                      | 1          |
| Visibility of police in neighborhood              | 30%         | 3                 | 66%          | 12           | 0.1020                      | 2          |
| Medium Priority (IS <.10)                         |             |                   |              |              |                             |            |
| Enforcement of local traffic laws                 | 23%         | 5                 | 63%          | 13           | 0.0851                      | 3          |
| Level of safety and security in your neighborhood | 34%         | 2                 | 81%          | 8            | 0.0646                      | 4          |
| The attitude and behavior of Police Department    | 24%         | 4                 | 81%          | 7            | 0.0456                      | 5          |
| Overall quality of police protection              | 20%         | 6                 | 84%          | 5            | 0.0320                      | 6          |
| How quickly police respond to emergencies         | 17%         | 7                 | 84%          | 4            | 0.0272                      | 7          |
| Police safety education programs                  | 7%          | 12                | 68%          | 11           | 0.0224                      | 8          |
| Chapel Hill Police Department's Performance       | 10%         | 10                | 82%          | 6            | 0.0180                      | 9          |
| Fire safety education programs                    | 8%          | 11                | 80%          | 9            | 0.0160                      | 10         |
| How quickly fire units respond to emergencies     | 15%         | 8                 | 90%          | 2            | 0.0150                      | 11         |
| Overall quality of local fire protection          | 12%         | 9                 | 93%          | 1            | 0.0084                      | 12         |
| Fire safety you feel when visiting businesses     | 4%          | 13                | 85%          | 3            | 0.0060                      | 13         |

Note: The I-S Rating is calculated by multiplying the "Most Important" % by (1-'Satisfaction' %)

Most Important %: The "Most Important" percentage represents the sum of the first, second, third and fourth

most important responses for each item. Respondents were asked to identify the items they thought should receive the most emphasis over the next two years.

Satisfaction %: The "Satisfaction" percentage represents the sum of the ratings "4" and "5" excluding 'don't knows.'

Respondents ranked their level of satisfaction with the each of the items on a scale

of 1 to 5 with "5" being very satisfied and "1" being very dissatisfied.

### Importance-Satisfaction Rating Town of Chapel Hill, North Carolina Parks and Recreation

| Category of Service                               | Most<br>Important % | Most<br>Important<br>Rank | Satisfaction<br>% | Satisfaction<br>Rank | Importance-<br>Satisfaction<br>Rating | I-S Rating<br>Rank |
|---|---------------------|---------------------------|-------------------|----------------------|---------------------------------------|--------------------|
| High Priority (IS .1020)                          |                     |                           |                   |                      |                                       |                    |
| Number of walking/biking trails                   | 43%                 | 1                         | 63%               | 13                   | 0.1591                                | 1                  |
| Medium Priority (IS <.10)                         |                     |                           |                   |                      |                                       |                    |
| Number of programs for teens                      | 14%                 | 4                         | 47%               | 15                   | 0.0742                                | 2                  |
| Number of Town parks                              | 19%                 | 2                         | 69%               | 5                    | 0.0589                                | 3                  |
| Special events/festivals                          | 14%                 | 5                         | 68%               | 9                    | 0.0448                                | 4                  |
| Town's youth athletic programs                    | 12%                 | 6                         | 70%               | 3                    | 0.0360                                | 5                  |
| Arts programs                                     | 10%                 | 10                        | 64%               | 12                   | 0.0360                                | 6                  |
| Availability information about parks & recreation | 11%                 | 8                         | 69%               | 6                    | 0.0341                                | 7                  |
| Number of children's play areas                   | 11%                 | 9                         | 69%               | 7                    | 0.0341                                | 8                  |
| Quality of aquatics facilities/programs           | 11%                 | 7                         | 70%               | 4                    | 0.0330                                | 9                  |
| Public art  | 8%                  | 13                        | 61%               | 14                   | 0.0312                                | 10                 |
| Maintenance of Town parks/cemeteries              | 19%                 | 3                         | 84%               | 1                    | 0.0304                                | 11                 |
| Number of outdoor athletic fields                 | 9%                  | 11                        | 68%               | 8                    | 0.0288                                | 12                 |
| Quality of outdoor athletic fields                | 9%                  | 12                        | 74%               | 2                    | 0.0234                                | 13                 |
| Town's adult athletic programs                    | 5%                  | 14                        | 65%               | 10                   | 0.0175                                | 14                 |
| Adapted recreation & inclusion programs           | 4%                  | 15                        | 65%               | 11                   | 0.0140                                | 15                 |

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most important responses for each item. Respondents were asked to identify the items they thought should receive the most emphasis over the next two years.

Satisfaction %: The "Satisfaction" percentage represents the sum of the ratings "4" and "5" excluding 'don't knows.'

Respondents ranked their level of satisfaction with the each of the items on a scale  $% \left\{ 1,2,...,2,...\right\}$ 

of 1 to 5 with "5" being very satisfied and "1" being very dissatisfied.

## Importance-Satisfaction Rating Town of Chapel Hill, North Carolina Public Works

| Most<br>Important % | Most<br>Important<br>Rank                  | Satisfaction %   | Satisfaction<br>Rank   | Importance-<br>Satisfaction<br>Rating  | I-S Rating<br>Rank  |
|---------------------|--|--|--|--|---|
|                     |  |  |  |  |   |
|                     |  |  |  |  |   |
| 40%                 | 1  | 49%  | 7  | 0.2040   | 1   |
|                     |  |  |  |  |   |
|                     |  |  |  |  |   |
| 33%                 | 3  | 47%  | 8  | 0.1749   | 2   |
| 36%                 | 2  | 52%  | 6  | 0.1728   | 3   |
| 30%                 | 4  | 58%  | 5  | 0.1260   | 4   |
|                     |  |  |  |  |   |
|                     |  |  |  |  |   |
| 28%                 | 5  | 66%  | 4  | 0.0952   | 5   |
| 27%                 | 6  | 73%  | 1  | 0.0729   | 6   |
| 21%                 | 7  | 72%  | 2  | 0.0588   | 7   |
| 14%                 | 8  | 68%  | 3  | 0.0448   | 8   |
|                     | Important %  40%  33% 36% 30%  28% 27% 21% | Most Important Rank         Important Rank           40%         1           33%         3           36%         2           30%         4           28%         5           27%         6           21%         7 | Most Important Rank         Important %         Satisfaction %           40%         1         49%           33%         3         47%           36%         2         52%           30%         4         58%           28%         5         66%           27%         6         73%           21%         7         72% | Most Important Rank         Important %         Satisfaction %         Satisfaction Rank           40%         1         49%         7           33%         3         47%         8           36%         2         52%         6           30%         4         58%         5           28%         5         66%         4           27%         6         73%         1           21%         7         72%         2 | Most Important %         Important Rank         Satisfaction %         Satisfaction Rank         Satisfaction Rating           40%         1         49%         7         0.2040           33%         3         47%         8         0.1749           36%         2         52%         6         0.1728           30%         4         58%         5         0.1260           28%         5         66%         4         0.0952           27%         6         73%         1         0.0729           21%         7         72%         2         0.0588 |

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